



**COHRED Meeting**

**Towards Fair Contracts and Contracting in  
Research for Health**

**October 22-26, 2012**

**Bellagio, Italy**

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# *WIPO Capacity Building Programs for R&D Institutions*

- Training on IP Policies and Procedures for R&D Institutions and Universities
- How to Define Institutional IP Policy
- Patent Drafting for Scientists
- IP Marketing (How to find Commercialisation Partners)
- IP Valuation (How to Determine the Value of IP and Technology)
- Successful Technology Licensing (STL)

# WIPO University Initiative Program

Currently over  
260 partner  
institutions  
worldwide

To assist universities in enhancing their IP and policies,  
and Technology management capacity and procedures

## 1. Creation of the IP and Technology Management Infrastructure

- Set up technology transfer offices
- Develop institutional IP policies
- Establish an effective technology transfer mechanism
- Develop effective collaborations between university-industry-government

## 2. Developing Skilled Human Capital

- Raise institutional awareness about the importance of IP and technology transfer
- Build capacity and skills in IP and technology management
- Develop and disseminate useful tools, guide books, case studies, best practices and information database.

## 3. Promotion of Effective Use of IP, in particular, Patents

- Build knowledge of IP systems, especially patent systems
- Foster IP protection and better understanding of protection process
- Promote use of patent information

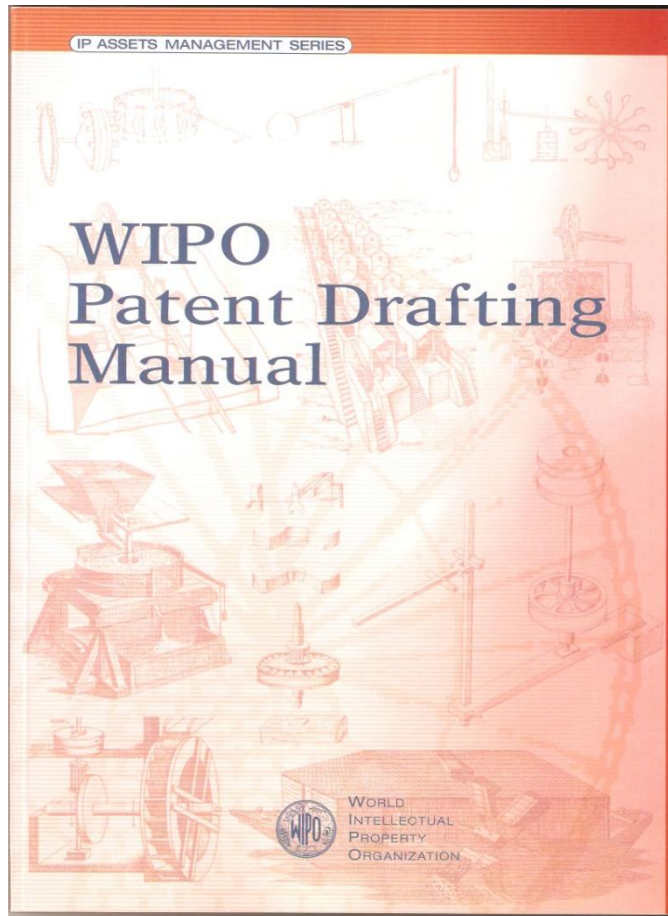
## 4. Creation of National/ Regional/ Global University IP Forum (HRWeb?)

- Creating an IP and TT forum among partner universities
- Facilitating national, regional and international collaborations between universities and industries
- Enable the sharing of success stories

# WIPO IP Asset Management Series

- New publication for late 2012: *Intellectual Property Policies and Technology Transfer Procedures for Universities and Research and Development Institutions*
- Structured around the key critical issues for IP asset management, protection and commercialization
- Practical guide for:
  - Issues in institutional *IP policies*
  - Issues in *organization of technology transfer offices*
  - IP and technology *management procedures* for R&D operations
  - Issues in *technology transfer* and *commercialization* of technology and R&D results
- Training program

# WIPO IP Asset Management Series

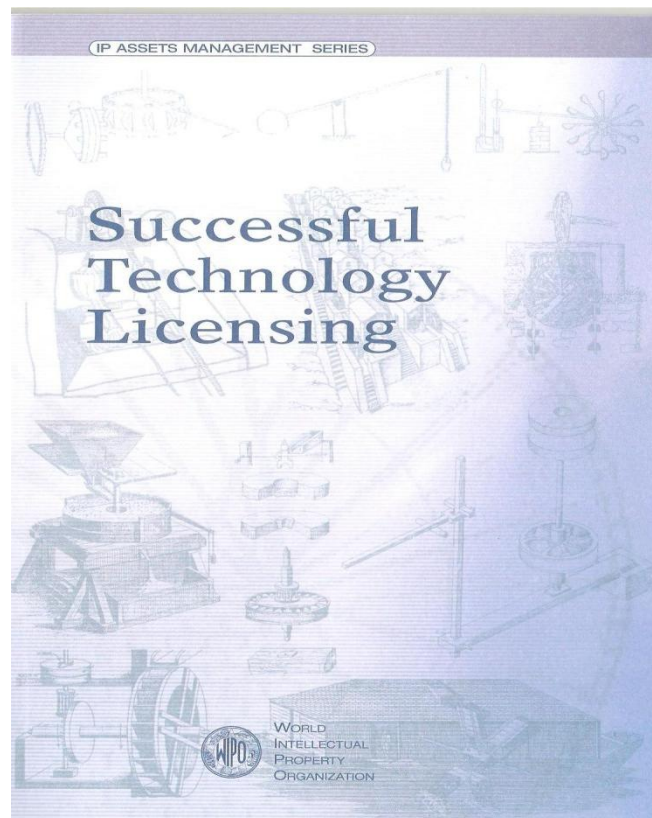


- Objective
  - Fill the critical shortage of persons skilled in drafting patents in developing countries
- Target audience
  - Scientists, researchers, technology managers, inventors and attorneys who will be drafting patent applications
- Key deliverable
  - Clear understanding of patent scope, including claims
  - Understanding structure of patent documents and patent application procedures
  - Determining what, when, how and where to patent
  - Claim designing and drafting skills

Available at <http://www.wipo.int>

# WIPO IP Asset Management Series

- 4-5 day two-part program
  - Theoretical
  - Simulation of licensing negotiation
- Key goals: create synergies and promote networking
- 3 levels: Basic, Advanced and "Training of Trainers"
- Available in Arabic, Chinese, English, French, Portuguese, Romanian, Russian, Serbian, Spanish, Vietnamese
- New Editions in Preparation: Sustainable and Evolving
- Subject matter is area of substantial collaboration between WIPO and professional regional and international associations (LESI, AUTM, ASTF, etc.)



*Available at <http://www.wipo.int>*

# *WIPO Building local innovation capacity*

- TISCs: Technology Innovation Support Centers
- Training and capacity building throughout the various phases of innovation - developing innovation strategies that are aligned to national development plans
- Building IP infrastructure: IP laws and regulations; IP education
- Building institutional infrastructure: IP offices, licensing infrastructure, technology management infrastructure

# *WIPO providing IP policy and tech transfer advice*

- Legal elements for converting innovation to implementation
- IP ownership of research results
- IP asset management procedures and strategy
- Technology commercialization and marketing
- Dispute resolution and enforcement - WIPO Arbitration & Mediation Centre



# *WIPO providing access to information*

- PATENTSCOPE® : rich knowledge source that enables access to around 11 million patent documents. [www.wipo.int/pctdb/en/](http://www.wipo.int/pctdb/en/)
- Patent landscape reports (PLR) on many topics: describe the patent situation for a specific technology in a given country, region or globally.  
[http://www.wipo.int/patentscope/en/programs/patent\\_landscapes/](http://www.wipo.int/patentscope/en/programs/patent_landscapes/)
- WIPO Lex, a legal database covering over 10000 IP laws and treaties reports: <http://www.wipo.int/wipolex>
- WIPO-sponsored knowledge Sources
  - ASPI: Access to Specialized Patent Information:  
<http://www.wipo.int/aspi/en/>
  - ARDI: Access to Research for Development & Innovation:  
<http://www.wipo.int/ardi/en/>



THANK YOU

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